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GREETINGS FROM THE CREW AT HWM

Happy Thanksgiving! Happy Turkey Day! Happy I Can't Believe I have to Spend Time With My Goofy Family Day! Whatever your favorite name to call it is, here's wishing yours is full of great food, family, laughter, and beautiful memories as we officially kick off the Holiday Season.

Thanksgiving is the perfect time of year to remind friends and family why we are thankful. So I went around the office and had everyone give me at least one example. First, I never knew we had so many class clowns inside these four walls. But we did have a few thoughtful, warm and fuzzy answers too. But I didn't stop there, I also wanted to know one thing they all dream about eating on Thanksgiving, and the answers were amusing and enlightening.

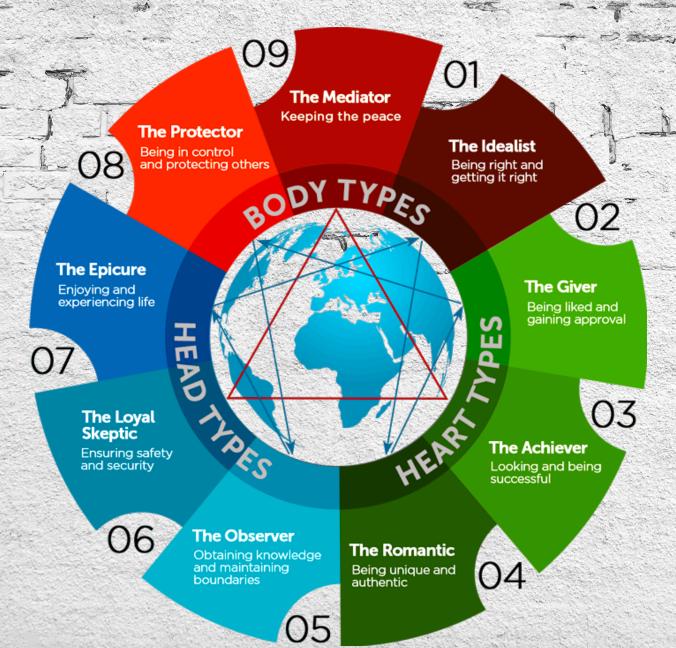
Hopefully, our gratitude for your partnership, trust, and support never grows weary.

Happy Thanksgiving!!! Robbie

THE BEST LOOKING WEALTH MANAGEMENT TEAM ON THE 24TH FLOOR



HOW YOUR ENNEAGRAM TYPE DETERMINES YOUR WEALTH



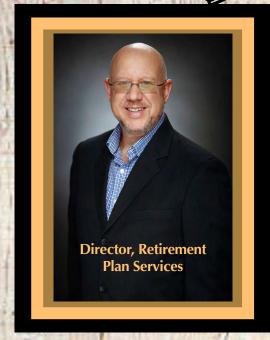




WHAT'S NEW HWM

Jon *









Asis Cortez, 6th generation master distiller from Origen Raiz in Oaxaca Mexico made a visit to our Speakeasy. We were able to sample their latest fantastic Mezcal.





HWM's adopted son Richard Vansiclen is at 13 & 0 with his latest win in Tampa. Way to go Champ!!



I'M THANKFUL FOR.....



Jimmy Stewart & It's a Wonderful Life, the best holiday movie ever!
"Look, we're still in business! We've still got two bucks left!"

Dreaming about cranberry sauce that comes out of a can. It's the simple things



I don't have to eat any of the recipes on page 6, plus, the start of the holiday movie season, Wakanda Forever!!!

Dreaming about the extra crispy stuffing top coming out of the turkey's bummy, (I was told not to say butt) & yes, Stove Top, don't be a hater!



My 2 dogs haven't eaten my shoes, pillows, electrical cables or the new baseboards in the last 5 days. (Please remove the shoes from this list)

Dreaming about stuffing



My Kitchen Fatigue mats that I stand on all dang-darn-day long (the PG version) cooking for everyone!

(Dreaming about my own homemade pumpkin pie



My wife Alexa, & how much she lets me golf.

Dreaming about stuffing & green beans.



Having the best client in the world! (you know who you are...yes, it's you) Dreaming about turkey & gravy



Pet insurance.

Dreaming about my wife's cranberry coffee cake



We have enough energy sources in the good ole USA so people will have heat this winter as opposed to our friends in Europe. Dreaming about cranberry sauce & mashed potatoes



My dog Moose, even though he woke me up 3 times last night. Dreaming about cherry pie ala mode



Family & friends, even the dysfunctional ones like Robbie.

Dreaming about prime rib, not turkey!



Freedom

Dreaming about Cool Whip with a side of pumpkin pie

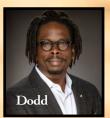


On Saturday & Sunday morning I don't have to get up at 5:15 a.m. Dreaming about my dad's stuffing



For the wonderful people that have entered & enriched my life, each one in their own way.

How the heck can I choose one thing!?
Give it all to me! Get in my belly!



For the HWM team that has welcomed me in and made me feel part of the collective, & to be part of a client focused, hardworking, driven, compliance centered firm.

Not dreaming, but thinking about trying the thing made with bread? stuffing?



Still upright after 2 wars and serving 20 years in the military. My family & especially my wife for putting up with me for 22 years.

Dreaming about the variety of pies my wife makes, mostly the peanut butter



My health & well-being

Dreaming about pumpkin pie made with coconut cream & topped with coconut whipped cream

HORRIBLE VINTAGE RECIPE'S

THAT WILL TAKE YOUR THANKSGIVING FEAST TO ANOTHER LEVEL OR, POSSIBLY MAKE YOU GAG





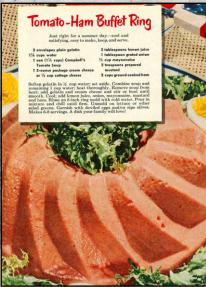


This one is wrong in so many ways, people were afraid to give it a name













SALMON RICE LOAF









"pleasure island" on any party buffet. Underwoo Deviled Ham makes this festive Snow Cap Spread in minutes. Delicious with *Fritos* corn chips. For the holidays have lots of cans of Underwood Deviled Ham in your pantry.







THE SCIENCE PAGE



THE
OUTSIZED
POWER OF
SMALL
ACTS OF
KINDNESS

Small and simple, kind gestures have immense, underestimated power.

• Why it matters: When it comes to doing nice things for others, a little goes a long way. That should encourage all of us to put in that bit of extra effort to make someone smile.

The big picture: Researchers demonstrated the power of small acts of kindness in a <u>new study</u> published in the Journal of Experimental Psychology.

- The researchers conducted a series of experiments with different acts of kindness such as offering someone a ride home or covering the cost of someone's cup of coffee.
- In one experiment, study participants at an ice skating rink in Chicago on a cold winter day gave other skaters hot chocolate for free. Then both parties were asked to rate how much the gesture was worth.
 - The givers consistently undervalued how much the hot cocoa meant to the recipients.

Flashback: Another recent paper, <u>published</u> in the Journal of Personality and Social Psychology, came to a similar conclusion about human behavior and showed that we underestimate the power of reaching out to friends, family and colleagues.

• A quick call or text makes <u>a big difference</u>, the authors wrote.

Between the lines: That we routinely misjudge the impact of our actions matters for our behavior, Amit Kumar, a psychology professor at UT Austin and one of the authors of the Journal of Experimental Psychology study, told the New York Times.

• "Not knowing one's positive impact can stand in the way of people engaging in these sorts of acts of kindness in daily life."

The bottom line: When in doubt, make the phone call, offer up the last chocolate chip cookie or let the stressed-out person cut in line. It means a lot more than you think.

BY THE NUMBERS THANKSGIVING EDITION

4,500

Average amount of calories consumed per person on Thanksgiving



46,000,000

Turkeys are eaten every year at Thanksgiving

\$181,000

The dollar amount for the most expensive Thanksgiving dinner on record, The Homestead Steak House New York





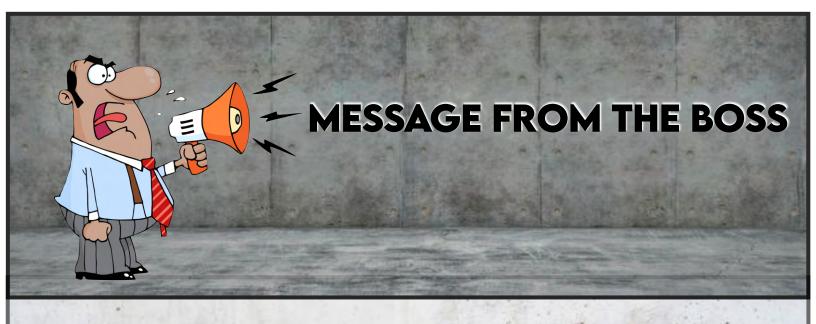
735,000,000

Pounds of cranberries produced in the U.S. annually

40

The number of years the Butterball Turkey Hotline has been operating, just in case you suck at cooking a turkey





Thanksgiving is a seriously anticipated holiday for many Americans because it is a time of grand celebration and gratitude, with those long-awaited family recipes finally cooked up again. I recall that my twin brother and I would elbow our way to the table because we were eager to create fond memories by sitting around the table and sharing stories of things that had happened since the previous Thanksgiving. Ok, and we really wanted to eat the turkey, candied yams, green bean casserole, and pumpkin pie.

With the pandemic behind us, there is even more reason to be grateful and a new sense of how precious it is to spend quality time with friends and family.

If you don't already have a family tradition of taking the time to go around the table to express gratitude for ONE thing that happened during the year, I encourage you to try it.

I hope you will have fabulous experiences over the coming year that make for great material to share with friends and family at next year's Thanksgiving celebration.

Happy Thanksgiving, and may you have a Wonderful Holiday Season.

The Hohimer Wealth Management team and I are very grateful for each of you!



HOLIDAY COCKTAIL RECIPE

CINNAMON MAPLE WHISKEY SOUR

(THROW IN A LITTLE EGG WHITE TO MAKE IS EXTRA YUMMYLICIOUS)







THANKSGIVING STORY TIME

Cold Turkey

When Ken and Lydia were given a turkey to raise for Thanksgiving, Lydia took on the responsibility with enthusiasm. She fed it, talked to it, and, far ahead of time, invited both sets of parents to the big dinner. As the days drew closer to the holiday, though, Lydia became more and more quiet. Finally, on the day before the big feast, Lydia burst into tears and told Ken, "I can't do it." Ken calmed her and promised to take care of everything. He went outside, and after a short while, returned with a limp turkey under his arm, trailing a whiff of chloroform. Putting the bird in the refrigerator, he suggested they go to bed and deal with dinner preparations in the morning. The next day, Lydia woke early and went into the kitchen. She opened the refrigerator door and out flapped the turkey. Her screams brought Ken rushing down to find his wife on the floor in a dead faint and the turkey tottering unsteadily around the room. When Lydia revived, Ken had put the turkey out in the yard, where it lived out its life free from stress and fear of extinction. As for us, we decided to go out to eat. No one ordered turkey.

— Margaret Reinhart in Tucson, Arizona

Uncle Bob Lends a Hand

I spent my first Thanksgiving with my husband in his Irish-Italian neighborhood in New York City. As a newcomer, I was placed in charge of boiling 15 pounds of potatoes. When they were ready, I picked up the pan and surveyed the crowded kitchen for a sink in which to drain them. My husband's elderly uncle Bob guided me to a small half-bathroom and grabbed the steaming pot. He started to drain the potatoes into the toilet, but he lost his grip on the lid and all the potatoes tumbled in! I screamed, "Oh no!" but Uncle Bob began fishing the potatoes out of the toilet. "No one will ever know," he whispered. "Now just go out there and mash them."

Sometime later, during the meal, my husband's Aunt Tot leaned over and whispered, "Your potatoes are delicious. I think you are going to fit into this family quite nicely."

- Robin McCutchan in Oxford, Ohio

FUNNY THANKSGIVING QUOTES TO SHARE AROUND THE TABLE



"Thanksgiving is an emotional time.
People travel thousands of miles
to be with people they see
only once a year. And then discover
once a year is way too often."

-Johnny Carson





"I got to go home for Thanksgiving and sit at the adults' table. That's 'cause, you know, somebody had to die for me to move up a plate."

-Andre Kelley





"Last Thanksgiving, I shot my own turkey. It was fun. That shotgun going, blam! Everybody at the supermarket just staring. Why track them when I know where they are?"

-Kenny Rogerson

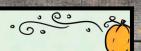




"For those of you who cannot be with family this Thanksgiving, please resist the urge to brag."

—Andy Borowitz





"Thanksgiving, man.
Not a good day
to be my pants."

—Kevin James





"Thanksgiving is a time to count your blessings, one by one, as each relative goes home."

-Melanie White





"Vegetables are a must on a diet. I suggest carrot cake, zucchini bread, and pumpkin pie."

-Jim Davis



"I like football. I find it's an exciting strategic game. It's a great way to avoid conversation with your family at Thanksgiving."

—Craig F

—Craig Ferguson



"I love Thanksgiving turkey... It's the only time in Los Angeles that you see natural breasts."

— Arnold Schwarzenegger



25 THANKSGIVING MOVIES TO PREP YOU FOR THE HOLIDAYS



BRAINQUIZERS

ANSWERS ON PAGE 18

I can be long, or I can be short. I can be grown, or I can be bought. I can be painted, or left bare.
I can be round, or 1 square. What am I?

Name a room that lacks a window or door

What two words, when combined, contain the most letters?



A little pool with two layers of wall around it. One white and soft and the other dark and hard, What am !?

4

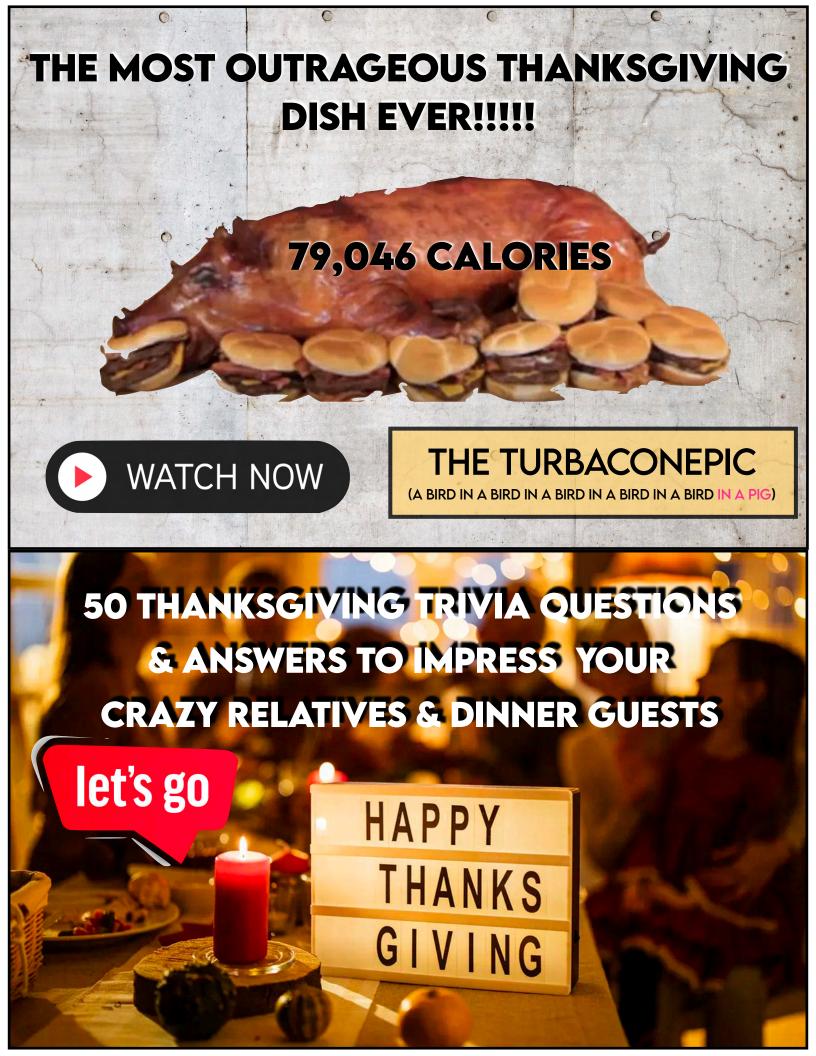
What gets whiter the dirtier it gets?



What word could be added to all these words?

Apple Tree Cone Ridge Lake Nuts

6



THANKSGIVING FUNNY PAGE





I DARE YOU NOT TO CHUCKLE



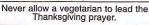
one another on T-DAY

















PILGRIM SEXY TALK



THE SPORTS PAGE



NFL THANKSGIVING DAY GAMES HISTORY: WHY THE LIONS AND COWBOYS PLAY EVERY YEAR, BEST MOMENTS, TRADITIONS, RECORDS



IF YOU WANT ONE
OF OUR NEW GOLF
BALL MARKERS,
JUST REACH OUT
AND LET ME KNOW.
CONSIDER IT AN
EARLY CHRISTMAS
PRESENT

rott@hohimerwm.com
Or give me a call at
206-709-5950
Robbie

IF I ONLY HAD A MONEY TREE

4 JAW-DROPPING PLACES TO VISIT OVER THE HOLIDAYS

SOUTH TYROL, ITALY



MALDIVES



OMAN



AZORES, PORTUGAL



The province of South Tyrol, Italy, has quickly become a dream destination for international travelers. Here, you can find the UNESCO World Heritage Site of the Dolomites mountain range, which creates a sensational backdrop for skiers, hikers, and photographers. The area is also rich in local South Tyrolean products, like apples, wine, milk, and smoked ham. So if you want an amazing atmosphere to enjoy quality goods, this is the place to be.

For an island getaway you won't soon forget and will likely never want to leave, consider a trip to the Maldives, far off the southern coasts of Sri Lanka and India. The Maldives are an island paradise built almost entirely on tourism, so they strive to provide an especially luxurious experience for any visitors to their island nation. You can expect high-class amenities and accommodations at the many available resorts. This is also a prime location for experiencing the wonder of staying in an overwater bungalow.

Oman is located along the Arabian Sea and borders both Yemen and the United Arab Emirates. Although the UAE is home to the super-modern cities of Dubai and Abu Dhabi, not as much is known about Oman. Still, Oman is also home to its fair share of popular seaside resorts and hotels where travelers can enjoy high-quality amenities and experiences while enjoying their scenic surroundings.

The Azores are a grouping of nine Portuguese volcanic islands located in the Atlantic Ocean between the U.S. and Portugal. As with many island destinations, you can expect beautiful vistas as you hike or bike around the area. Not many people live in the Azores and it's a bit of a hidden gem considering how popular many other islands are for tourists around the world. But this is exactly why people are starting to take notice of the beauty of the Azores and the abundance of activities available for visitors.



Our fearless leader, trying to find the words to express a sincere, (grate)-ful thank-you for all you do without sounding (cheee-sy) was extremely difficult. Hopefully, this video we worked so hard on celebrating your spectacular wonderfulness says it all.

(Except for the part where we wish there was more of you, one is plenty)

BRAINQUIZER ANSWERS

- 1) FINGERNAIL
- 2) MUSHROOM
- 3) POST OFFICE
- 4) COCONUT
- 5) CHALKBOARD
- 6) PINE

CITATIONS

READERS DIGEST

THE OUTSIZED POWER/ERICA PANDEY, AUTHOR OF AXIOS FINISH LINE TRIVA QUESTIONS/ PARADE JAW DROPPING / FINANCE BUZZ FUNNY THANKSGIVING QUOTES/





Produced & Released by

Robbie Rob Productions

ONE LAST PLUG

PLAY D

wort H
knoWing
More

HOHIMER WEALTH MANAGEMENT

LISTEN TO OUR
NEWEST PODCAST
WITH SPECIAL GUEST

DINO ROSSI

COMMERCIAL REAL ESTATE WITH A LITTLE POLITICS THROWN IN